

Real Estate Principles 4th Edition

We are pleased to present this Global Edition, which has been developed specifically to meet the needs of international investment students. A market leader in the field, this text introduces major issues of concern to all investors and places emphasis on asset allocation. It gives students the skills to conduct a sophisticated assessment of watershed current issues and debates. Bodie Investments' blend of practical and theoretical coverage combines with a complete digital solution to help your students achieve higher outcomes in the course.

Realtors' newest learning tool provides Spanish translations to more than 800 real estate terms and definitions. This compact, easy-to-use dictionary will help readers pass their real estate course and licensing exam, get started in their real estate career, buy a house, and much more.

First published in 1959, this premier real estate principles textbook has trained more real estate professionals than any other book. New to this second edition are: Learning Objectives and "Why Should I Learn About" concepts, WWWeb.Links to valuable sites, and a Math FAQs section. Contents of this book are as follows: * Preface * Acknowledgments * PART ONE - Principles * 1. Introduction to the Real Estate Business * 2. Real Property and the Law * 3. Concepts of Home Ownership * 4. Agency * 5. Real Estate Brokerage * 6. Listing Agreements and Buyer Representation * 7. Interests in Real Estate * 8. Forms of Real Estate Ownership * 9. Legal Descriptions * 10. Real Estate Taxes and Other Liens * 11. Real Estate Contracts * 12. Transfer of Title * 13. Title Records * 14. Real Estate Financing: Principles * 15. Real Estate Financing: Practice * 16. Leases * PART TWO - Practices * 17. Property Management * 18. Real Estate Appraisal * 19. Land-Use Controls and Property Development * 20. Fair Housing and Ethical Practices * 21. Environmental Issues and the Real Estate Transaction * 22. Closing the Real Estate Transaction * Appendix I: Introduction to Real Estate Investment * Appendix II: NAR Codes of Ethics * Sample Examination * Math FAQs * Glossary of Key Terms * Web Links * Answer Key * Index Comments: Marie Spodek, DREI, Professional Real Estate Services writes: "This book consistently meets the needs of three levels of students: For beginners, definitions; for intermediate users, application; and for advanced users, little known fact. Every time I pick up 'Big Yellow', I learn something new". Paul Boyter, CRS, GRI, McColly School of Real Estate: "If a student doesn't pass, it is because they didn't read the book. I think it is great".

This book is your premier source for current and detailed information about Connecticut real estate license laws and regulations. Book jacket.

Accurate and well-researched, New York Real Estate for Brokers matches the content and chronology of the New York State required syllabus for preparing for the New York Real Estate Broker's License. Focused exclusively on broker required information, it follows the NYS syllabus-including order of presentation, learning objectives, key terms, and outline of material. A host of interactive learning experiences not only helps students learn, review, and retain required information, but also practice applying the concepts and taking the actual licensing exam.

"Law of Real Estate Brokers is a comprehensive treatise covering the full range of legal issues concerning real estate brokers, from listing agreements and the rights to a commission to antitrust, anti discrimination, and other federal and state concerns. The author provides insightful analysis and practical, expert guidance in one complete volume. Whether you represent a broker whose client is seeking to avoid paying a commission, a buyer who suffered damages resulting from a broker's misrepresentation, or a broker bringing suit against another broker, this all-inclusive reference has the answers you are looking for. Audience: Practitioners in the field of real estate law"--

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these prelicensing supplements are the premier source for current and detailed information about state real estate license laws and regulations. Each text provides a comprehensive prelicense education package and is sold individually or in a set with one of the following best selling real estate principles products: "Modern Real Estate Practice, Real Estate Fundamentals" or, "Maturing Real Estate Principles." Highlights include: * New state specific Statutes and Rules references through out the text. * New World Wide Web Links for important Web sites with instant access to critical documents, forms, downloads, and the latest state rules and regulations. * New page references in answer key guide you to the material you need to know to master important information.

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"The study and practice of real estate draws on a multitude of disciplines including architecture, urban and regional planning, building construction, urban economics, law, and finance. This diversity of perspectives presents a challenge to the instructor of a real estate principles course. Depending on their backgrounds and training and on the interests of the students, some instructors may choose to emphasize the legal concepts that define and limit the potential value of real estate. Other instructors may focus more on licensing and brokerage issues (popular topics with many students) or on the investment decision-making process. The study and practice of real estate draws on a multitude of disciplines including architecture, urban and regional planning, building construction, urban economics, law, and finance. This diversity of perspectives presents a challenge to the instructor of a real estate principles course. Depending on their backgrounds and training and on the interests of the students, some instructors may choose to emphasize the legal concepts that define and limit the potential value of real estate. Other instructors may focus more on licensing and brokerage issues (popular topics with many students) or on the investment decision-making process"--

